

24*7 Convenience Store

Day & Night Customer Delight

A.

A

30

Growth Catalysts

Round the Clock

Work

BPOs, Rural Call Centers, Day & Night Manufacturing, Travelers, Late night Parties, Get together , 24 hour assistance



Web, Net savvy youth exposed to real time global developments operates in a 24h milieu demands 24h facility round the clock, wide range of imported and branded products. <u>Growing Disposable</u> <u>Income and</u> <u>Changing Lifestyles</u>

Growing Income in Cities & towns Migration, Single Workers, Small families, Eating Out

<u>Current Facilities</u> <u>Traditional Nukkad</u> <u>Shops</u>

Current offerings unhygienic, unhealthy, lacking variety, no quality control

essential goods and services

Store remains operational during calamities like lockdown



Problem & Solution





PROBLEM

- Limited day time access only
- Non-availability of branded and imported goods
- Unorganized Kiryana stores
- Non-standardized & spurious products
- No quality control
- Unhygienic fresh food products
- Limited range of products
- Poor Ambience of locality
- Non-availability of home delivery at night
- No safety of families during night

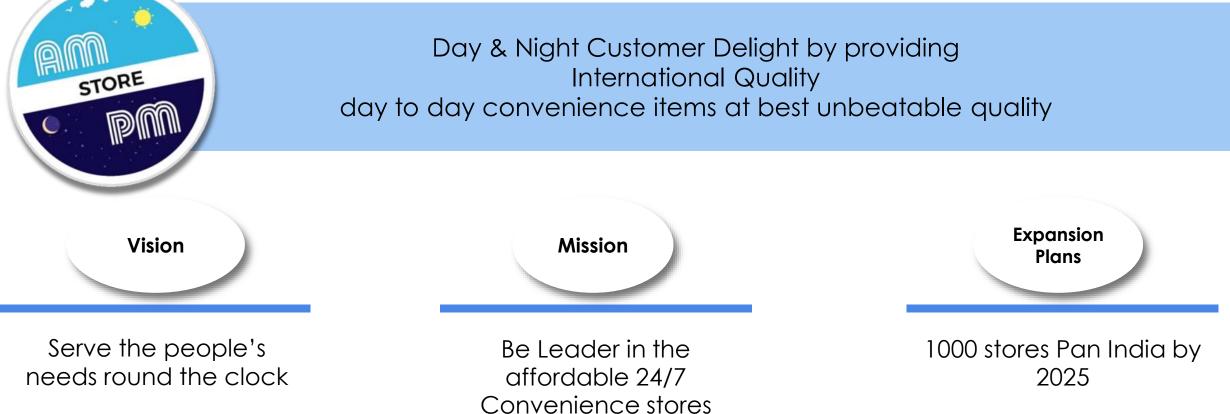
SOLUTION

- 24/7 Service experience
- Standardized branded and imported goods
- Organized convenience store
- All goods and services under one roof
- Multiple Quality check
- Healthy & hygienic food
- Wide range of products
- International shopping experience
- 24/7 Home Delivery format
- Safe & secure store environment





Core Value





Business Model



- Flagship showroom in each state hub
- Franchisee development across each hub
- Kiryana stores conversion
- Supply chain market linkages in each hub



Revenue Model

MODEL	INVESTMENT	CARPET AREA	INVENTORY	Expected Sales	GROSS MARGIN	EXPENSES	OPERATION BREAK- EVEN	CAPITAL BREAK- EVEN	ROYALTY
SATELLITE CITY TIER-1&2	1.5 CR	2000 sq. ft.	20 LAKHS	60 LAKHS	35%	6.5 LAKHS	3-6 MONTH	30 months	8 % of NET REVENUE
TIER-3,4	1 CR	1500 sq. ft.	10 LAKHS	30 LAKHS	35%	3 lakhs	3-6 MONTH	30months	8% of NET REVENUE



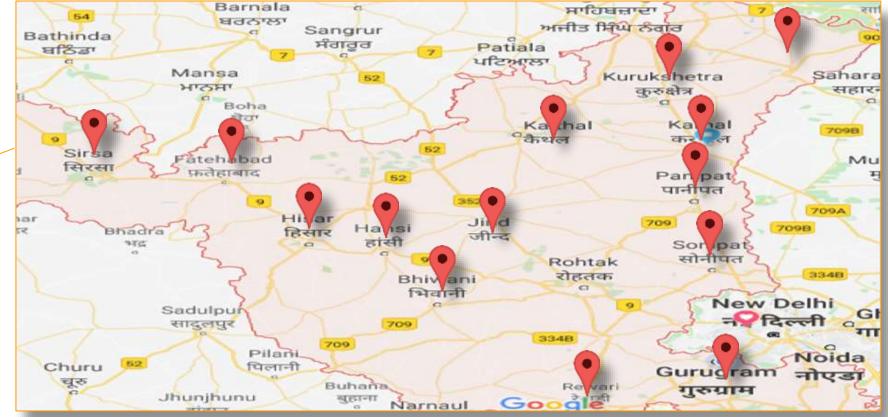
Competitor Analysis

PLAYER	GROCERY PRODUCTS	BAKERY PRODUCTS	PURE VEG. LIVE KITCHEN	HOME DELIVERY	IMPORTED PRODUCTS	24/7 CAFÉ LOUNGE	24/7 PARTY LOUNGE AND FREELANCER SPACE
AMPM STORE	YES	YES	YES	YES	YES	YES	YES
24 SEVEN	YES	LIMITED	NO	YES	YES	NO	NO
EASY DAY	YES	NO	NO	YES	NO	NO	NO
IN & OUT	LIMITED	NO	NO	NO	NO	NO	NO
RELIANCE FRESH	YES	NO	NO	NO	NO	NO	NO
VISHAL MART	YES	NO	NO	NO	NO	NO	NO
LOCAL MARKET	YES	NO	NO	NO	NO	NO	NO
CARRE FOUR	YES	NO	NO	NO	NO	NO	NO



Short-Term Plan (Saturate Haryana)





HARYANA



3 Year Plan



• Saturate Haryana

- Saturate Delhi-NCR
- Sales 30 Cr per month
- 100 stores across cities

• Supply chain at each hub



EXISTING STORES

- GURUGRAM SECTOR-31 JAN,2020

GURUGRAM SECTOR-56 DEC, 2019





Store Format

One stop shop for all daily essentials with 24*7 delivery





The AMPM STORE





The AMPM CAFE





We're Social



AMPM STORE APPLICATION







www.ampmstore.in





Our Team



Shubham Gupta

Founder & Managing Director AMPM STORE MBA(Marketing) Business Conceiver; Successfully pilot tested AM PM 24 Hour Convenience Business



Dhianu Das Advisor & Business strategist

Serial entrepreneur and strategist, have successfully established many businesses in consumer and automobile space.



Col. Sanjiv Bhutani Franchise Business Coach Associated with Franchise business in Auto and Retail





JOIN US TODAY!